

Digital Reward Solutions for On Pack Promotions

Why Digital Rewards?

- LOW COST
- ONLINE BRANDING
- DATA CAPTURE
- RELEVANT REWARDS
- EASY TO FULFILL
- FULL METRICS



Why Digital?

90% of the US Population uses the Internet EVERYDAY!*

- LOW COST PREMIUMS
- EASY TO DELIVER
- FASTER RETURN
- CAPTURE DATA





^{*} Source: Pew Internet Reports 2007

Why On-Pack?

The vast majority of customers decide in-store which brand to buy; a decision is usually made within seconds. A digital download campaign will bring more attention to your products, resulting in increased revenue.

On-Pack Promotions can include an actual download card underneath the product's packaging, or a PIN printed directly to the product's label or under the cap. Either way, the promotion is a powerful one, as your brand will stand out from the rest.









Step 1: Purchase Product





Once the consumer purchases the product they will have access to a custom web url and a unique reward code.

The reward codes can be printed on a card, sticker label, on the actual package or virtually anywhere.

Step 2: Sign In Online



By visiting the URL listed on the package or card, consumers are directed to a custom branded landing page, designed to optimize user interaction and increase visual association to the brand.

Step 3: Enter Data





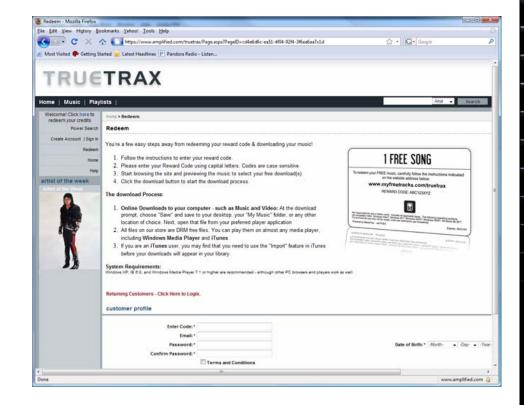
Before consumers download their FREE gift, they can be required to enter data such as their name, email address, where they shop, etc. This data is available to you with 24/7 real-time access.

After submitting data for collection, the consumer is then taken to their gift redemption site, where they enter their PIN and choose their gift.

Step 4: Redeem



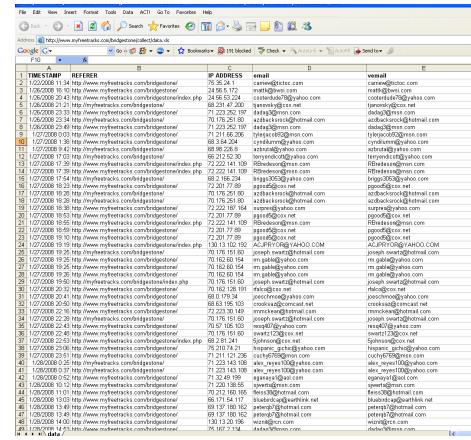
Consumers enter their card's unique PIN Code and then gain access to download their free gift. All gifts have a high perceived value, and are available to you well below cost. Movie Tickets, Music, Ringtones, DVDs, Photo Prints, Magazines, and More!



Redemption Metrics: 24/7 Access



A data collection URL link (excel enabled) is accessible 24/7 for real time reporting on the data collected from your branded landing page.



From the list above, data has been collected and stored which represents the date and time of redemption, access entry to the site, the consumer's computer IP address, name and email address.

Printing Options

Our reward codes can be printed virtually anywhere.



Card adhered to Package



Code on Product



Code On Package



Branded card

Client: Coca Cola

Vehicle: On-Pack Promotion

Industry: Soft Drink



Coca Cola was looking for an low cost method of increasing 52oz soft drink sales at Exxon On the Run retail stores. They developed a on pack promotion offering a Free music download with a 52oz fountain purchase. The music code was printed directly on the cup. The promotion was advertised outside the retail stores and on the fountain's themselves to generate a buzz.

Results:

Coca Cola considered an 11% increase in sales a successful promotion. This promotion saw an 22% increase in fountain sales. The promotion was a success having surpassed everyone's expectations





Client: Paramount

Vehicle: On-Pack Promotion Industry: Home Entertainment

Looking to offer a compelling, cutting-edge gift with high perceived value that would be available with purchase of their new DVD release Eagle Eye; Paramount included a custom card offering a free customized *skin* that would be applied to customers' cell phones or ipod/mp3 players. To further promote their brand, Paramount also included *skins* of their upcoming '09 releases.

The end result: "The eagle has landed -- at the top of the national home video charts for the week ending Jan. 4." *

http://login.vnuemedia.com/hr/content_display/news/e3i41 ac0111ebdf301021d99e16aca989c8 — Jan. 7, 2009





Client: Vitamin Water

Vehicle: On Pack and In-Store Industry: Consumer Goods

Market: Female/Male Youth

Vitamin Water wanted to cross -promote their brand with a pop singer who appealed directly to their target audience, so they utilized a free digital download offering an exclusive video and remixed song from Kelly Clarkson's new album. A focus was placed on creating an interactive site to promote the product and the artist. The free digital downloads were offered with purchase of Vitamin Water at Wal-Mart Stores.

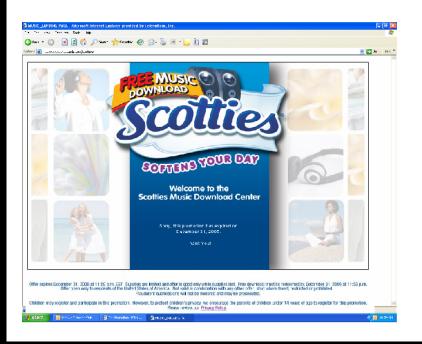


Client: Scotties

Vehicle: Point of Purchase

Industry: Consumer Packaged Goods

Market: General



When Scotties wanted to drive its sales and build better relationships with their key retailers; they utilized an On-Pack Promotion for 2 Million Units. It featured a Free Music Download with purchase of a box of Scotties tissues.































Rewards

Powerful.

Affordable.

Total turnkey solutions.

Take advantage of these low-cost, high perceived value rewards that your customers will love.